

RESOLUTION NO. 2016-213

**A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF ELK GROVE DISPENSING WITH THE FORMAL REQUEST FOR PROPOSAL (RFP) PROCEDURES PURSUANT TO ELK GROVE MUNICIPAL CODE SECTION 3.42.140(B)(3), AND AUTHORIZING THE CITY MANAGER TO EXECUTE A CONTRACT WITH OPENCOUNTER ENTERPRISES, INC. TO BUILD, DEPLOY, AND MAINTAIN A CUSTOM ONLINE INTERFACE FOR ZONING AND BUSINESS PERMITTING AND FEE INFORMATION AND TO PROVIDE A TWO-YEAR LICENSE FOR USE OF RELATED PLATFORMS AND TECHNOLOGIES, FOR A TOTAL NOT-TO-EXCEED AMOUNT OF \$96,000**

**WHEREAS**, economic development efforts are critical for the City of Elk Grove to ensure a vibrant, healthy, and diverse local economy; and

**WHEREAS**, a custom online interface that allows citizens, developers, and businesses to obtain reliable and timely information about zoning, permits, and fees will greatly further the City's economic development efforts; and

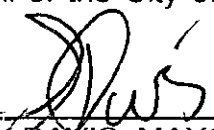
**WHEREAS**, OpenCounter Enterprises, Inc. offers such a product and the City is unaware of competitively priced similarly designed products; and

**WHEREAS**, staff has determined that formal solicitation of proposal for the proposed services will not yield results more advantageous to the City; and

**WHEREAS**, for the reasons presented, pursuing a formal request for proposal process (RFP) for the proposed services is not in the best interest of the City.

**NOW, THEREFORE, BE IT RESOLVED** that the City Council of the City of Elk Grove hereby dispenses with the competitive proposal process pursuant to Elk Grove Municipal Code Section 3.42.140(B)(3), and authorizes the City Manager to execute a contract in substantially the form presented to the City Council with OpenCounter Enterprises, Inc. for a term of two years with a total contract amount not-to-exceed \$96,000 for this vendor.

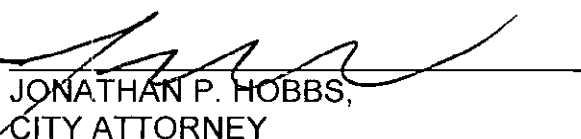
**PASSED AND ADOPTED** by the City Council of the City of Elk Grove this 26<sup>th</sup> day of October 2016

  
\_\_\_\_\_  
GARY DAVIS, MAYOR of the  
CITY OF ELK GROVE

ATTEST:

  
\_\_\_\_\_  
JASON LINDGREN, CITY CLERK

APPROVED AS TO FORM:

  
\_\_\_\_\_  
JONATHAN P. HOBBS,  
CITY ATTORNEY

**CERTIFICATION  
ELK GROVE CITY COUNCIL RESOLUTION NO. 2016-213**

STATE OF CALIFORNIA        )  
COUNTY OF SACRAMENTO    )       ss  
CITY OF ELK GROVE         )

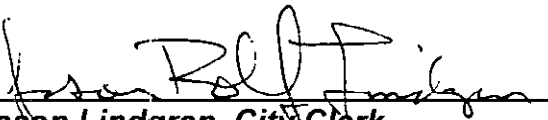
*I, Jason Lindgren, City Clerk of the City of Elk Grove, California, do hereby certify that the foregoing resolution was duly introduced, approved, and adopted by the City Council of the City of Elk Grove at a regular meeting of said Council held on October 26, 2016 by the following vote:*

**AYES :**        **COUNCILMEMBERS:**        *Davis, Ly, Detrick, Hume, Suen*

**NOES:**        **COUNCILMEMBERS:**        *None*

**ABSTAIN :**    **COUNCILMEMBERS:**        *None*

**ABSENT:**     **COUNCILMEMBERS:**        *None*

  
\_\_\_\_\_  
**Jason Lindgren, City Clerk**  
**City of Elk Grove, California**